

UK Cyber Claims: *Year in Review*

CFC Underwriting Ltd. for BIBA

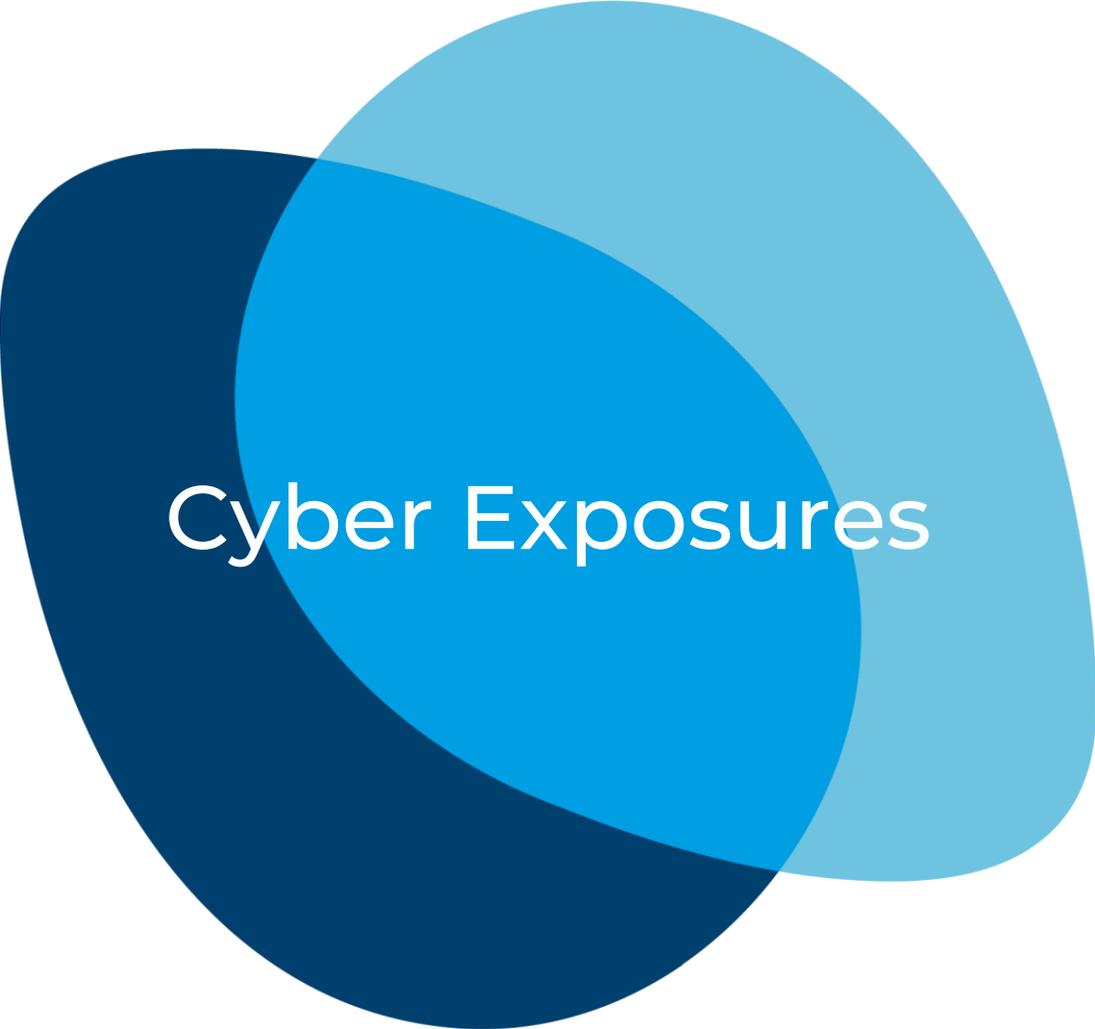
May 2020



Learning Objectives

By attending this event, delegates should be able to:

- Understand why Cyber claims have become so prevalent in the UK
- Identify the three key areas of cyber exposures for companies
- Understand how to explain the cyber claims solution a policy can provide



Cyber Exposures

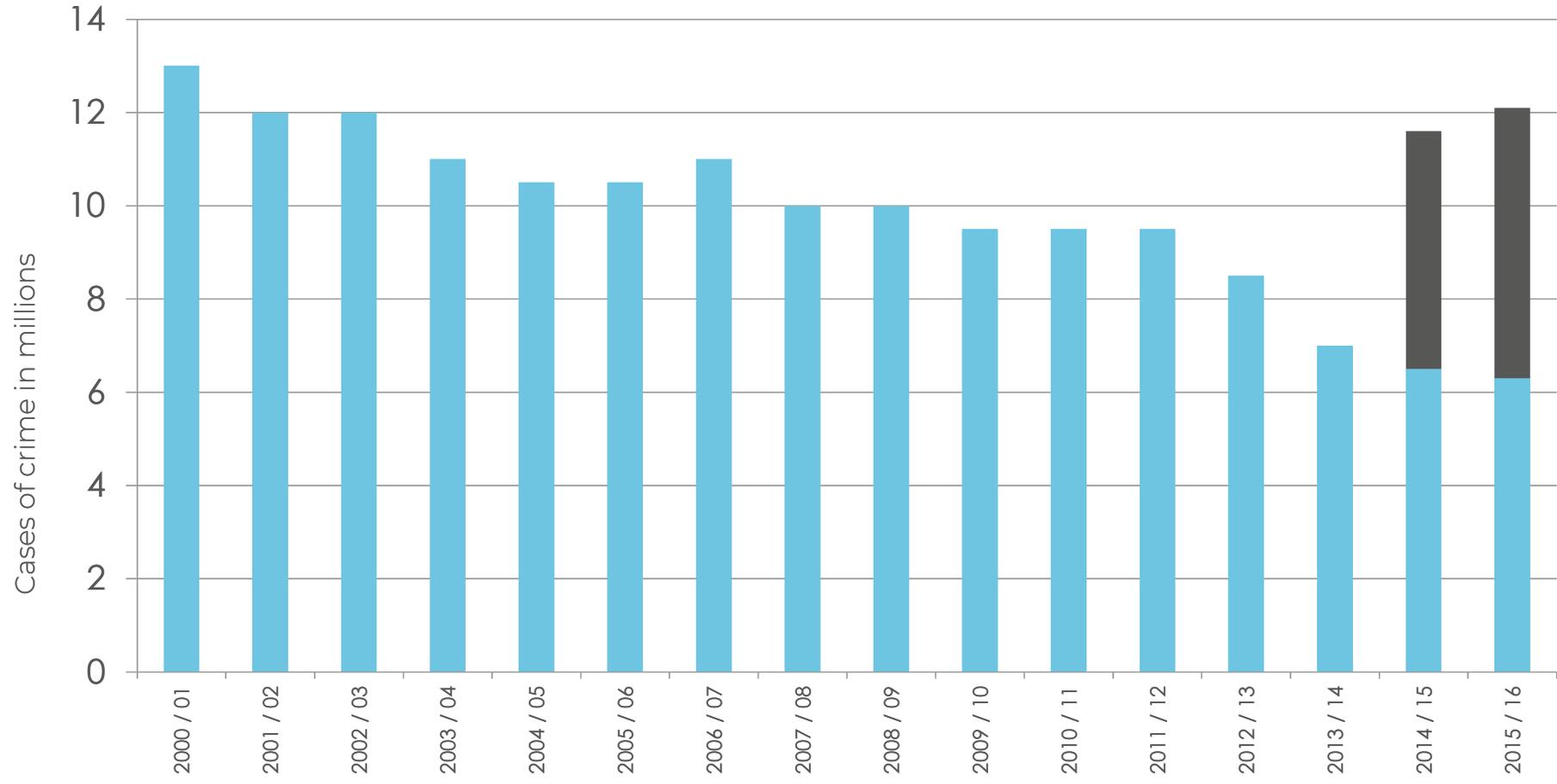
Cyber risk

70% of UK businesses are aware that cyber exposures are a risk

£3.8bn is the estimated size of the global cyber insurance market

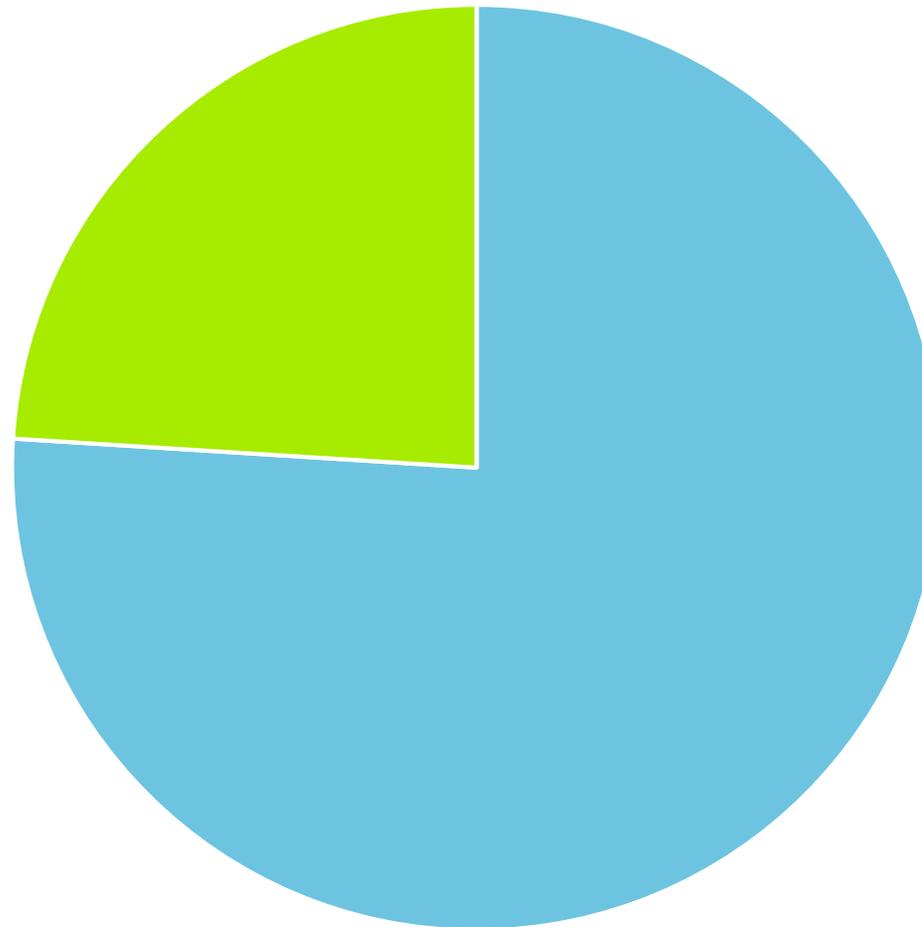
10% of UK businesses currently buy cyber insurance cover

80% Proportion of that premium that currently comes from US domiciled businesses



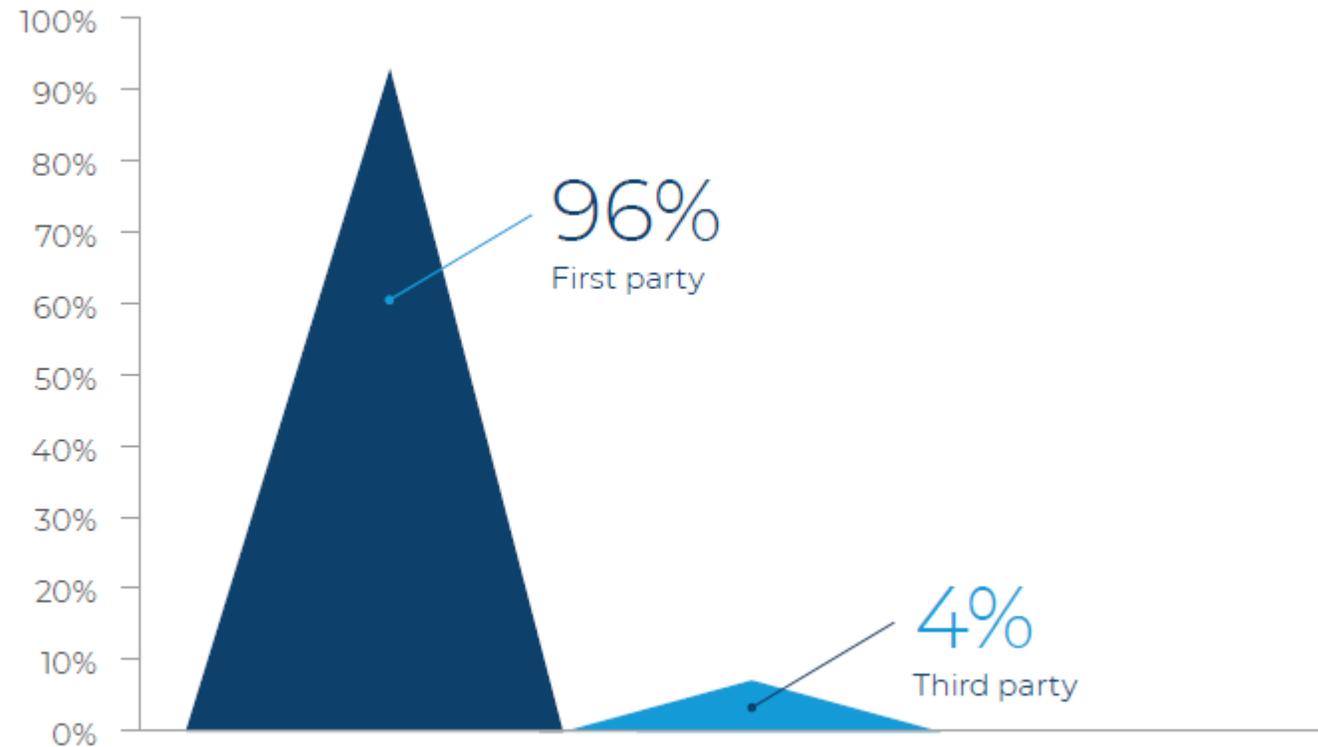
UK Cyber Claims

- Crime has shifted from the physical to the electronic
- Ransomware: clicking on a malicious link that encrypts your files or destroys systems
- Theft of Funds – fake CEO / supplier scams
- 75% of our cyber claims are Crime related



- Theft of Funds
- Ransomware
- Data Breach (Other)
- Data Breach (Hack)
- Malware (Other)
- Data Breach (Phishing)
- Cyber Extortion
- DDoS Attack
- Errors & Omissions
- IP Infringement
- Defamation
- Other

First party v. third party claims

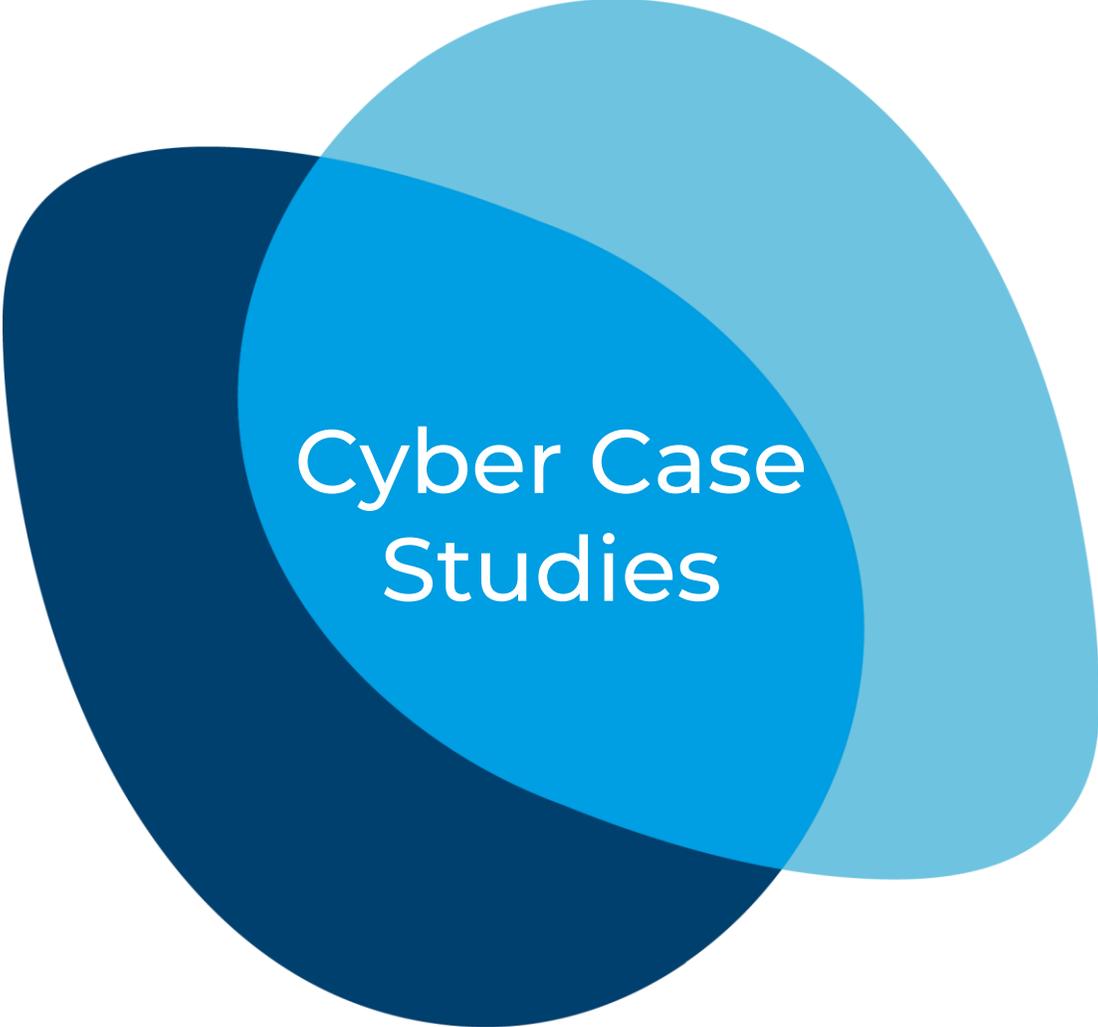


CFC Underwriting cyber claims statistics, 2018

Common objections we hear...

- “I’m too small to be a target”
- “We don’t hold any sensitive data”
- “We outsource everything, our IT company tells us they’re secure”
- We invest in our IT and have great systems
- I’ve got coverage in other policies

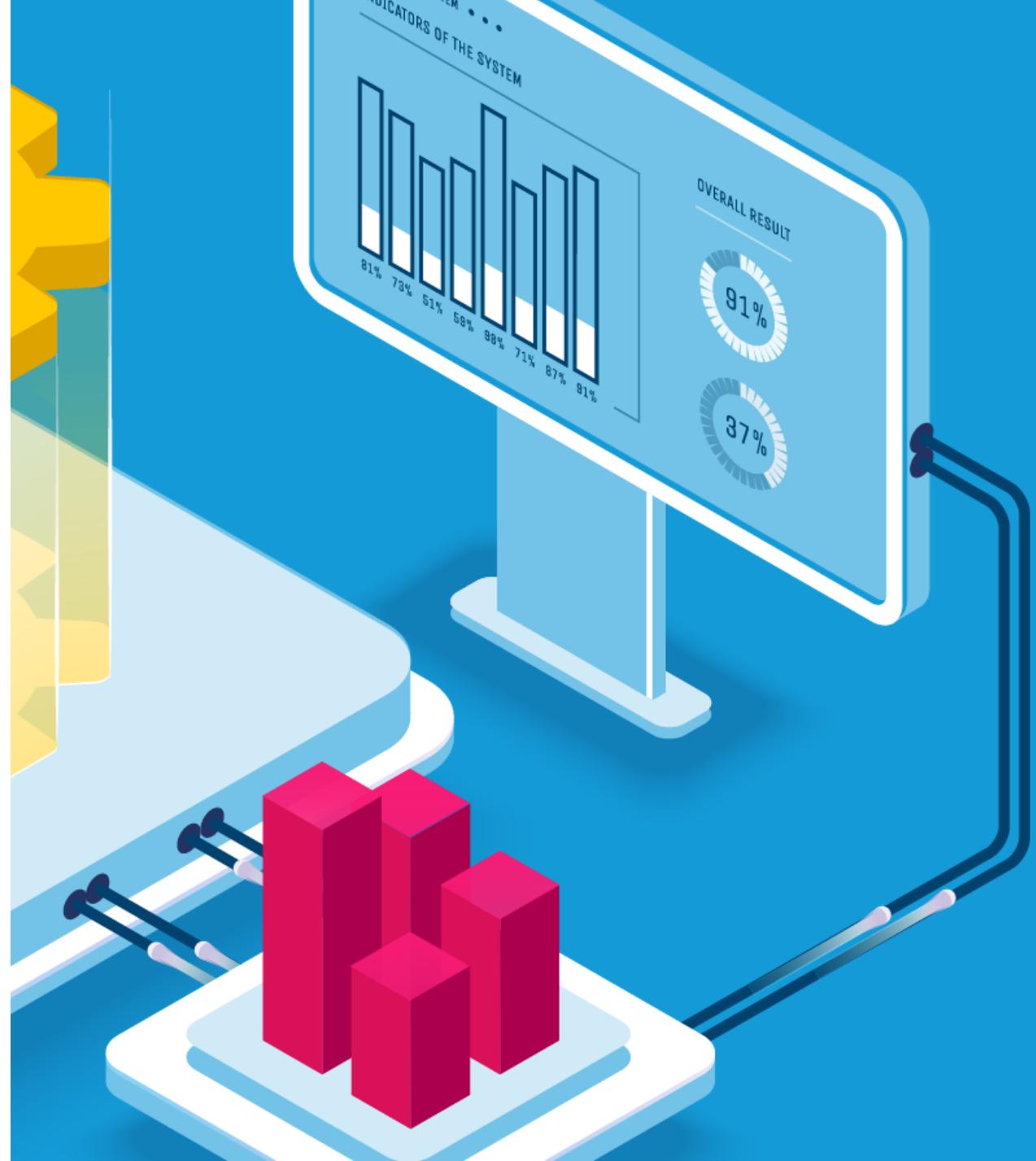




Cyber Case
Studies

Case Study: Damage to Digital Assets

- London based engineering company with 4 employees
- Hit by ransomware, encrypting all digital drawings, designs, prints
- Back-ups had failed for 3 years
- Recreation costs exceeded > **£200,000**

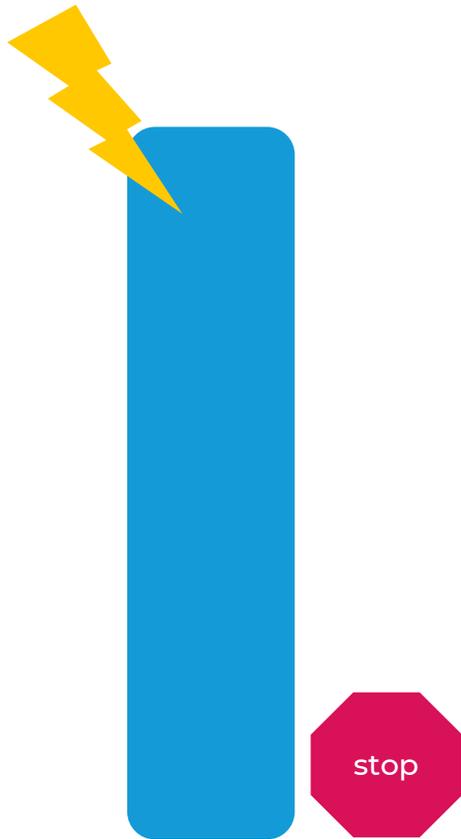


Case Study: Property Surveyor

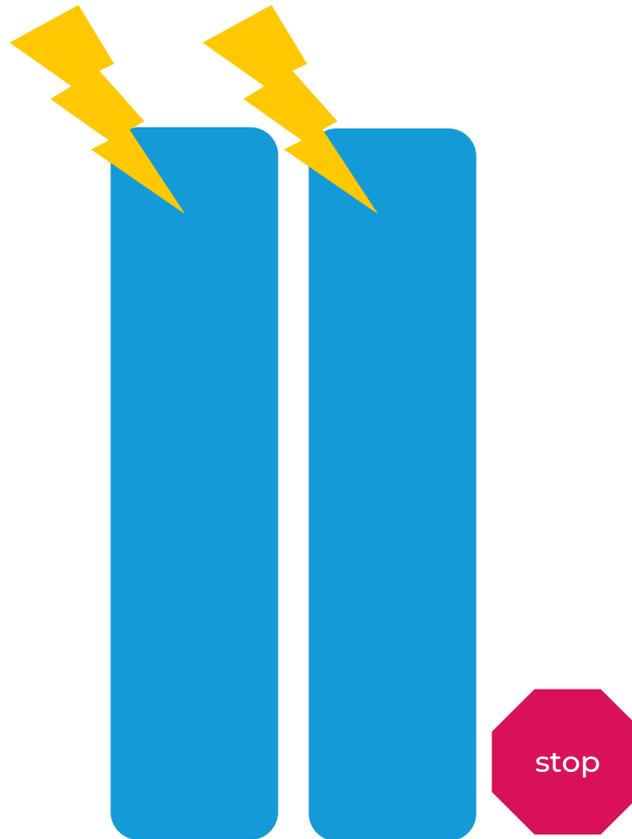
- Residential and commercial valuation services used by the major banks
- Disclosure of documents including valuations
- Suspension from their clients as a result
- Total loss - >3,000,000



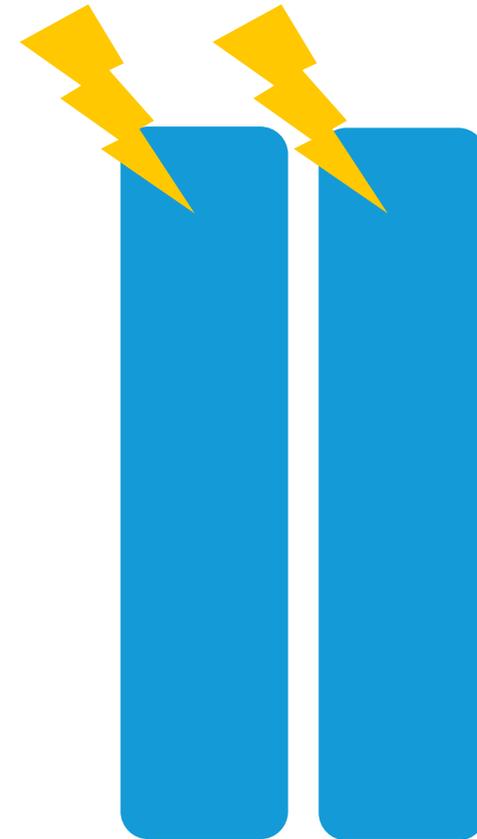
Unlimited reinstatements explained



Single aggregate limit



Two separate limits

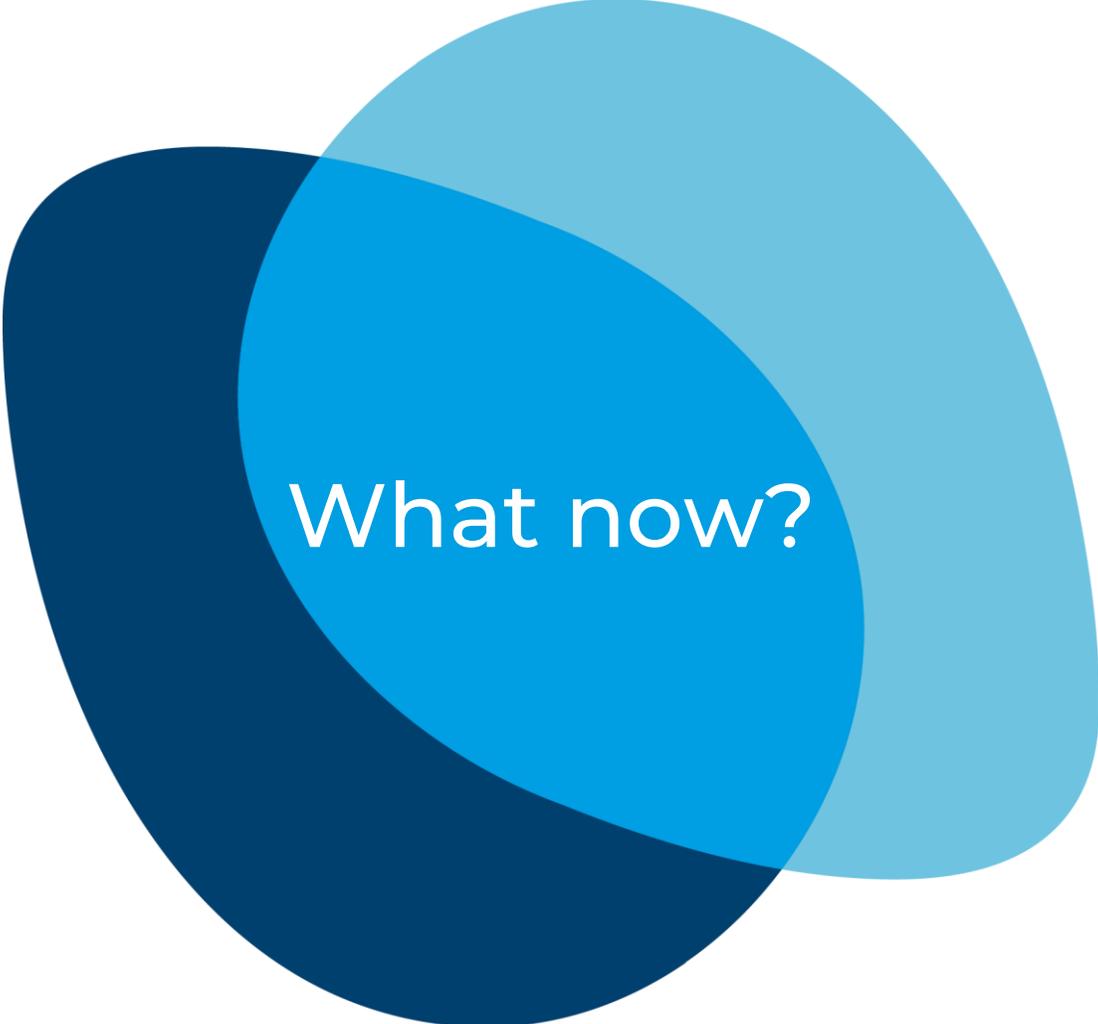


Unlimited reinstatement

Case Study: Theft of Funds

- Bristol: water treatment company - £81,000
- London: jewelers - £43,000
- Manchester: manufacturer - £215,000
- Leeds: haulage company - £49,500
- Glasgow: insurance broker - £20,000





What now?

What are their challenges?

- Were you able to switch to working remotely with minimum disruption?
- What would happen if you couldn't log on to your computer?
- Do you know what your employees NEED to have access to?
- Is someone testing back-ups monthly?
- Has MFA implemented across emails?
- How would you handle an incident remotely?

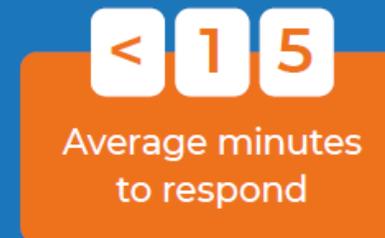


Cyber Insurance

- One central point of contact for an incident
- For data wherever it's hosted, and whomever it's caused by
- Suspected or actual events
- Set of experts picking up the phone and coordinating a response



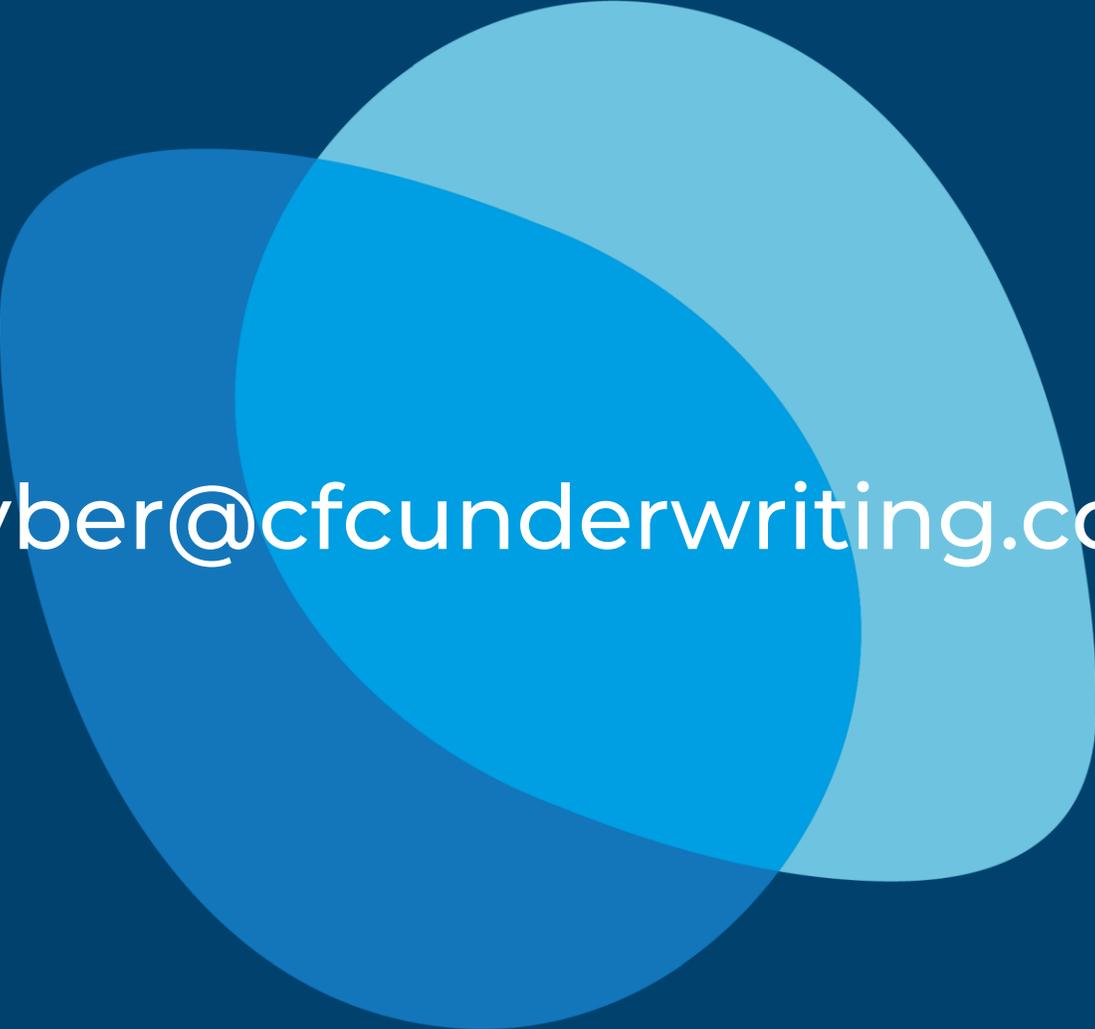
We've handled thousands of cyber claims from businesses of all sizes and in all sectors



Learning Objectives

In this session, we reviewed:

- Why Cyber claims have become so prevalent in the UK
- The three key areas of cyber exposures for companies
- How to explain the cyber claims solution a policy can provide

The image features three overlapping circles in various shades of blue. The top circle is a light, pale blue. The bottom-left circle is a medium blue. The bottom-right circle is a vibrant, bright blue. The circles overlap in the center, creating a darker blue area where they meet.

cyber@cfcunderwriting.com